

Stifel Fact Sheet for 2015

Type of Company:

Stifel is a full-service wealth management and investment banking firm.

Founded:

Established in St. Louis, Missouri in 1890.

Ownership:

Stifel, Nicolaus & Company, Incorporated is a subsidiary of Stifel Financial Corp., which is listed on the New York Stock Exchange (symbol SF).

Associates:

The firm has approximately 6,900 associates.

Assets Under Management:

Over \$175 billion as of November 1, 2015.

Equity Capital:

\$2.3 billion as of December 31, 2014.

Products and Services:

The company provides securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities.

Market Maker:

A major market maker, Stifel makes a market in approximately 3,700 U.S. domestic equities.

Serving Individuals and Businesses:

Stifel serves investors through approximately 2,200 Financial Advisors in more than 380 offices in 45 states and the District of Columbia, making Stifel the nation's 6th largest full-service investment firm in terms of number of Financial Advisors. In fact, in 2009 and 2010, Stifel was named to *Fortune's* 100 Fastest-Growing Companies list.

Capital Markets:

Our firm has approximately 380 investment banking professionals in 13 industry groups and 5 product and service groups. From 2000-2014, our firm has:

- Managed 2,078 public offerings as lead or co-manager, raising \$586 billion
- Advised in 1,133 M&A transactions, totaling \$210 billion
- Served as placement agent in 538 private placements, raising \$34 billion

Stifel was named 2013 U.S. Mid-Market Equity House of the Year by Thomson Reuters' International Financing Review (IFR).

Research:

Stifel's research is one of the nation's largest equity research groups, with 133 senior analysts and approximately 1,800 companies under coverage. The Stifel Equity Research teams won 12 awards in the 2015 Thomson Reuters StarMine Analyst Awards, and has finished in the top ten for 12 consecutive years. The firm is fifth in total awards won since 2004.

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YEARS
1890 – 2015

STIFEL

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